

## Cerner

<b>Contact:</b>	
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<b># of years in business: current brand</b>	30 years
<b>Product</b>	PowerWorks Electronic Medical Record
<b>Version (2007 CCHIT minimum)</b>	2007
<b>Business Model</b>	Application Service Provider (ASP)
<b>Average time of implementation</b>	8-12 weeks
<b>System Features (all electronic)</b>	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

### PRICING

<b>Software</b>	\$2,700 per site (1x; regular \$3,000); \$1,400 per provider (1x)
<b>EHR Template Customization</b>	Personalization is included, detailed customization addressed case-by-case
<b>Licensing (per MD, DO, NP, PA)</b>	\$375 per provider, per month
<i>Renewal required?</i>	Yes
<i>Frequency?</i>	Every 5 years
<i># of staff included</i>	Each provider subscription receives 3 staff users
<b>Training</b>	Included in pricing: Virtual & Onsite (4 days)
<b>Trainer</b>	Included
<b>Implementation</b>	Included
<b>Practice Management Interface</b>	\$3,500 (1x) + \$53 per month (bi-directional)
<b>e-Prescribing Interface Setup</b>	Included
<i>e-Prescribing Ongoing</i>	Included
<b>Lab Interface Setup</b>	\$5,250 (1x); Lab will typically absorb this cost
<i>Lab Ongoing</i>	\$26 per month, per practice
<b>Radiology Interface Setup</b>	\$1,750 (1x)
<i>Radiology Ongoing</i>	\$26 per month, per practice
<b>Support</b>	Included
<i>Frequency?</i>	Ongoing
<i>Support provided via:</i>	Phone / email/ onsite / online
<b>Maintenance</b>	Included
<b>Upgrades</b>	Included
<i>Training for upgrades?</i>	Yes
<b>Hardware &amp; Peripherals</b>	N/A
<i>Server</i>	N/A
<i>Workstation</i>	Competitively price - please call for quote
<i>Monitor</i>	Competitively price - please call for quote
<i>Other (please specify)</i>	N/A
<b>Demographics Conversion</b>	\$3,500 (1x)
<b>Other 3rd party products</b>	N/A

#### List any and all other costs associated for your product:

Patient Portal - \$500 (1x per provider) + \$20 per month, per provider

Patient education - \$100 (1x per provider) + \$20 per month, per provider

#### List any other unique features for your product:

State-of-the-art data center; Interoperability throughout and outside of your organization; Flexible documentation options; Message center; and "Since Last Time" feature allows and overview of results, orders, medications, documents/notes, and messages since the last time user has reviewed the patient's chart.